SHEET METAL | AIR | RAIL | TRANSPORTATION



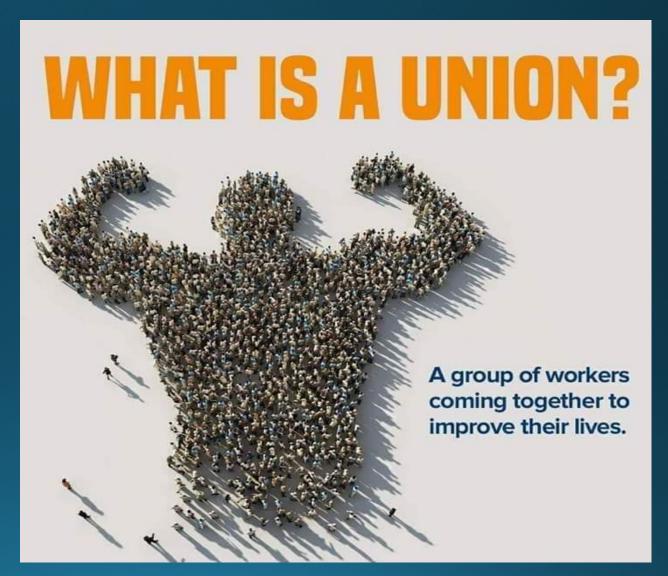


# Welcome to our Union

# What is a Union?

- Strength in Numbers
- Collective Voice

Progress through Unity



### Benefits of being Union vs Non-Union?

# UNION |

- 1. Wages, benefits and working conditions are protected by a legal contract.
- 2. A collective bargaining agreement spells out how much each worker earns.
- 3. Unions negotiate raises for everyone and members vote on the new contract.
- 4. If you are unfairly disciplined or terminated, unions provide you due process to protect you.
- 5. Seniority rights
- 6. Unions enforce and advocate safety regulations at both the State & Federal level.
- 7. If you don't like something at work, you can work together with your union to change it.



### NON-UNION

- Management can change wages, benefits and working conditions whenever they want.
- 2. Unequal treatment/favoritism exists.
- 3. If you want a raise, you must plead your case to your manager.
- 4. If you are unfairly disciplined or terminated, you are on your own with no recourse.
- 5. No seniority rights without a contract.
- 6. If you do not like something at work, you are at the mercy of management.



## The Union Difference



#### **Higher Wages**

\$191 per week
 than their
 nonunion
 counterparts.

#### **Better Benefits**

 More likely to have employer-provided pensions and health insurance.

#### Safer Workplace

 Safe working conditions that prevent death, illness and injury.

#### Voice on the job

Better
 workplaces and
 working
 conditions
 without the fear
 of retaliation.

Source: https://aflcio.org/what-unions-do





### Unions built the middle class

8-hour workday

Lunch breaks

Minimum wage

Paid sick leave

Overtime pay

Child labor laws

Health benefits

Safety standards

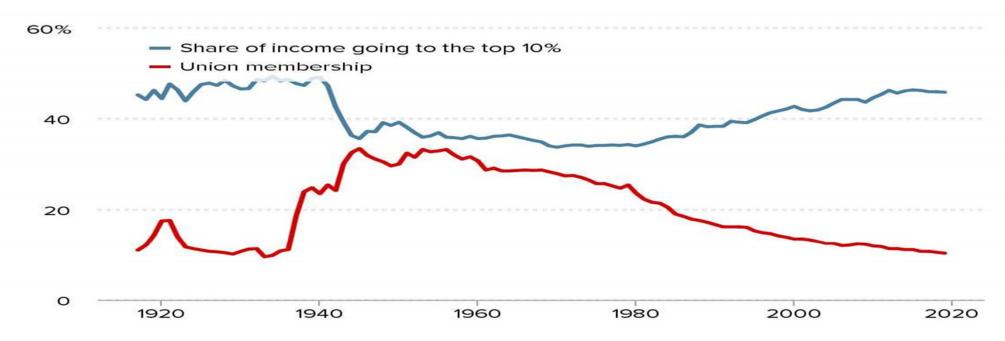


What percentage of workers are unionized across the United States?

$$2021 - 10.03\%$$

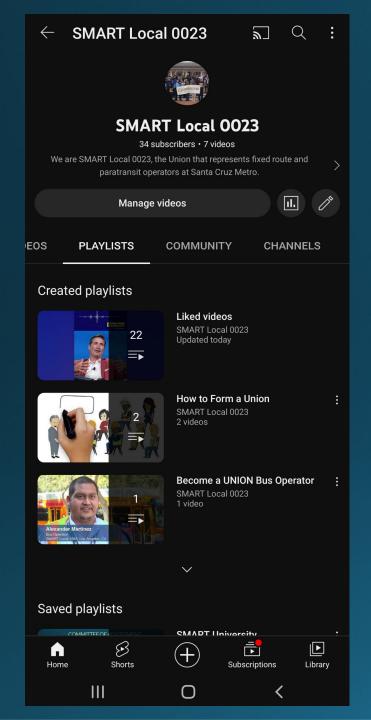
### As union membership declines, income inequality increases

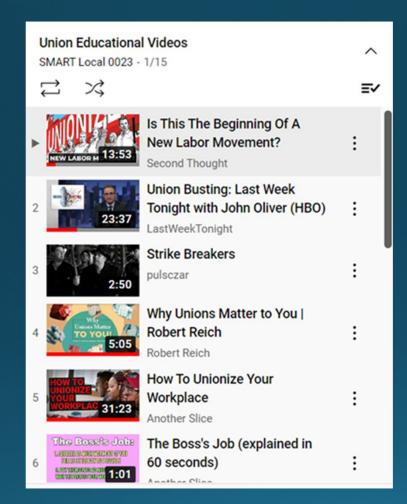
Union membership and share of income going to the top 10%, 1917–2019



**Source:** Reproduced from Figure A in Heidi Shierholz, *Working People Have Been Thwarted in Their Efforts to Bargain for Better Wages by Attacks on Unions*, Economic Policy Institute, August 2019.

**Economic Policy Institute** 









SHEET METAL | AIR | RAIL | TRANSPORTATION



200,000 members across the US and Canada

- Sheet Metal Workers
- Air Workers
- Rail Workers
- Transit Workers













#### **SMART WORKS FOR YOU!**

SMART is AFL-CIO-affiliated

SMART member insurance

**Directors** 

• SMART has National & State Legislative

SHEET METAL | AIR | RAIL | TRANSPORTATION





 SMART provides locals with multiple resources & legal assistance

# SMART Local 0023 Represents

### ParaCruz



### Fixed Route





# Local 0023's Unique Structure

• We elect our own representation.

• Our primary union representative (Base Rep) is paid by METRO.

• Union reps have the same incentives to protect the union's interests.





Shebreh Kalantari-Johnson City of Santa Cruz Appointment

Term Expires: December 2025



Ari Parker City of Watsonville Appointment

Term Expires: December 2025



Bruce McPherson County of Santa Cruz Appointment

Term Expires: December 2024



**Donna Meyers** City of Santa Cruz Appointment

Term Expires: December 2022



Jimmy Dutra City of Watsonville Appointment Vice Chair (2022)

Term Expires: December 2024



Manu Koenig County of Santa Cruz Appointment

Term Expires: December 2025



CEO/General Manager





Larry Pageler County of Santa Cruz Appointment Board Chair (2022)

Term Expires: December 2024



Rebecca Downing County of Santa Cruz Appointment

Term Expires: December 2025



Mike Rotkin County of Santa Cruz Appointment

Term Expires: December 2022



Dan Henderson UCSC Ex-Officio

UCSC Appointment

Term Expires: December 2022



Kristen Brown
City of Capitola Appointment

Term Expires: December 2024



<u>Donna Lind</u> City of Scotts Valley Appointment

Term Expires: December 2022



Cabrillo College Appointment

Term Expires: December 2022









Established July 14, 1980 as United Transportation Union (Merged into SMART in 2007)

1<sup>st</sup> strike 1980 2<sup>nd</sup> Strike 2005

<u>10</u> days <u>37</u> days

Members of the past have sacrificed for the benefits we enjoy today.

Page 6 — REGISTER-PAJARONIAN, Wednesday, September 28, 2005



Tarmo Hannula Projecto Pajarocian
Metro bus operators stage a strike at the Metro Center in
downtown Santa Cruz on Tuesday.

#### **Metro strike stalls county**



Metro bus drivers, including Domingo Tovar (from right) and Coco Conklin, team up on the strike line

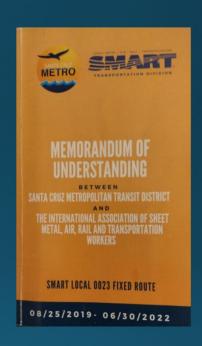


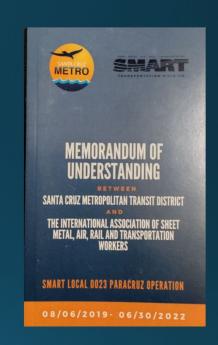
# Our Contract Highlights

#### Over 40-year-old document



- Medical benefits
- Double time
- Annual leave
- Occurrences
- Base Rep
- Plus, many other benefits





All of this must be negotiated

NOTHING is just given to us

### WHO PROTECTS THE CONTRACT?

General Chairperson

Vice Chairpersons

# The Members



There are timelines to file a Grievance



### **SMART LOCAL 0023**



James Sandoval











Jose Carranco

Nathanael Abrego

Rosie Gutierrez

Darna Stewart









COMMITTEE OF ADJUSTMENT

# COMMITTEE OF ADJUSTMENT

- Negotiates the Contract
- Enforces the Contract (Grievance)
- Representing members in disciplinary hearings & Arbitrations
- Keeping members informed
- The Voice

COMMITTEE OF ADJUSTMENT



**PRESIDENT** 

Presides over Local meetings and enforces SMART Constitution and bylaws.

**VICE PRESIDENT** 

Fills the role of the president when the president is unavailable.

**TREASURER** 

The Local's financial steward is responsible for maintaining accurate records, managing finances, and filing reports.

**SECRETARY** 

Writes the minutes at monthly union meetings. Keeper of the minutes and updates bulletin boards.

TRUSTEES

Audits the treasurer once a year.

LEGISLATIVE REP

Local safety stewards answer questions, work with State Legislative Director, and encourage members to register to vote.

#### SMART Local 0023 Officer's Contact Information

0023	Local 0023				
0023	MATA, IGNACIO	Local President	831-601-0019		metro614@yahoo.com
0023	SELLS, MARY T	Local Vice President	831-840-6063		mtsells4gls@gmail.com
0023	FARRELL, CINDI	Local Secretary	831-706-5306		cindifarrell@icloud.com
0023	LONA, AMY	Local Treasurer	831-359-5062		amylona0023@gmail.com
0023	SANDOVAL, JAMES C	Local Legislative Representative	831-247-0400		jasandoval607@yahoo.com
0023	LOPEZ, GERMAN	Local Alternate Legislative Representative	831-840-9908	831-840-9908	germanvelasco24@gmail.com
0023	(Vacant)	Local Delegate			
0023	(Vacant)	Local Alternate Delegate			
0023	GALLEGOS, JORGE A	Local Trustee	831-840-5369		
0023	GARCIA, JUAN	Local Trustee	831-288-4043		reneperezgto6@gmail.com
0023	PEREZ, MANUEL A	Local Trustee	831-431-3914	831-431-3914	mperez549@gmail.com
0023	LCA SCM - SC METRO TR	ANS			
0023	SANDOVAL, JAMES C	Local Chairperson	831-247-0400		jasandoval607@yahoo.com
0023	FREEMAN, BRANDON D	Vice Local Chairperson (1st)	831-247-5200		brandondfreeman@gmail.com
0023	ABREGO, NATHANAEL	Vice Local Chairperson	831-206-0062		nathanaelabrego@gmail.com
0023	CARRANCO THIRD, JOSE I	Vice Local Chairperson	831-539-6014		Joe.carranco831@gmail.com
0023	GUTIERREZ, ALMA	Vice Local Chairperson	831-539-3408		cpricrn1979@yahoo.com
0023	RENTERIA, JAIME H	Vice Local Chairperson	831-750-2872	831-750-2872	redphoenix271@gmail.com
0023	STEWART, DARNA C	Secretary of LCA	831-295-0800		stewartdarna@yahoo.com

# Election Terms

#### **SMART Transportation Division Elections**

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Local officers			х			х			х	
Local committees				Х				X		
Delegate				Х					х	
Legislative Representative	Х				Х				Х	
General Chairpersons	X			(1)	Х			(1)	X	
State Legislative Director		X				Х				х
International					х					x

(1) For chairperson ~ if elected by referendum

### SUB-COMMITTES FOR LOCAL 0023

**Service Planning and Review** 

**Accident Review** 

Health, Safety and Wellness

Newsletter

Morale & Welfare

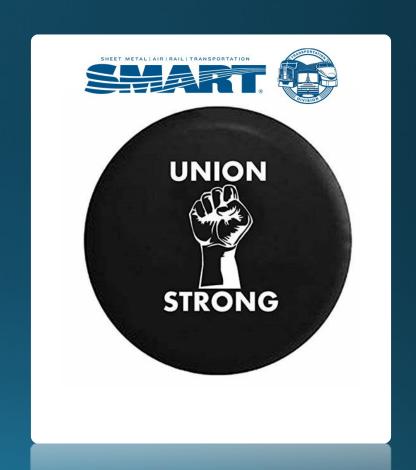
Community Outreach

Webmaster



# Local 0023 recent victories

- 2019 negotiations (solidarity action)
- Two successful arbitrations
- Stopped METRO from unilaterally changing our medical coverage.
- Vote of no confidence petition
- New amendments to CEO's contract
- SB 957 Legislation
- Interview Panel
- Enforced training in contract



### What is your role as a SMART member?

**THREE THINGS:** 

STAY INFORMED

SAVE YOUR MONEY

GET INVOLVED

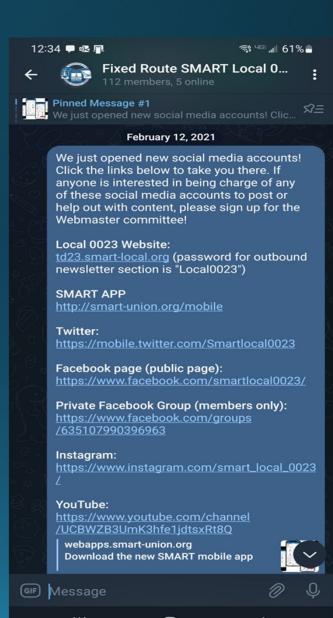


This is how you keep your union strong! Think about running for an officer role one day!



#### HOW DOYOU STAY INFORMED?

- Monthly union meetings
  - 903 Pacific Ave Ste 205, Santa Cruz, CA 95060
- Telegram
- Social Media
- Union Bulletin Boards



#### **HOW & WHY DO WE WANT YOU TO SAVE YOUR MONEY?**



Step 1: SAVE \$1,000 EMERGENCY FUND

Step 2: PAY OFF ALL DEBT EXCEPT FOR THE HOUSE

Step 3: SAVE 3-6 MONTHS
OF EXPENSES FOR EMERGENCIES

Step 4: INVEST 15% OF YOUR INCOME FOR RETIREMENT

Step 5: SAVE FOR COLLEGE FOR YOUR CHILDREN

Step 6: PAY OFF HOUSE

Step 7: BUILD WEALTH AND GIVE





# HOW DOYOU GET INVOLVED?

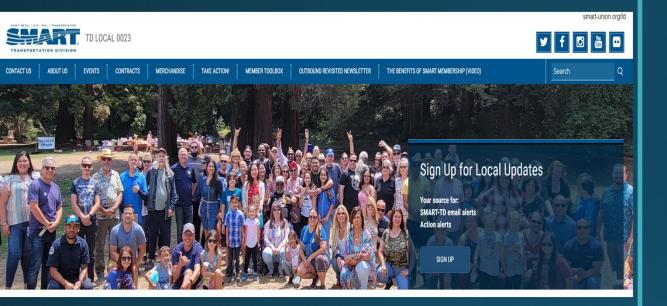


- Come to our union meetings where you can help make decisions and vote
- Run for an officer position
- Be involved in sub-committees and community efforts
- Ask questions



### td23.smart-local.org

PASSWORD IS: Local0023

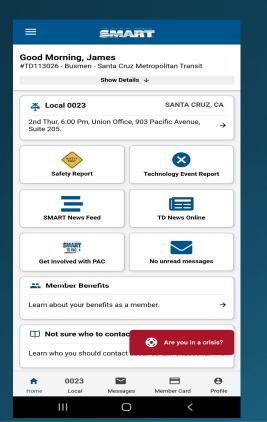


#### smart-union.org



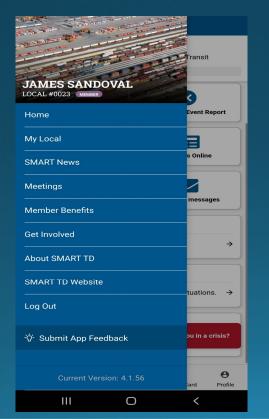
### SMART TD APP

- Officer contact Information
- Local meeting date and time
- Benefit Information
- **SMART News**
- Breakdown of your dues









<del>-</del>	SMART	
LOOKING F	OR ANSWERS?	
Questions about y	our Dues or Deductions	? >
Questions about a Legislation?	an unsafe condition, PAC	<b>&gt;</b> , or <b>&gt;</b>
Are you facing dis	cipline?	>
Do you have an In	surance or DIPP Claim?	>
Do you have a cor	ntract question?	>
View All Positions	:	>
View Constitution		>
III	0	<

# What are union dues?





What makes us powerful?



It costs money to fight back!



What makes your employer powerful?





Where do your union dues go?

- SMART Transportation Division
- State Legislative Board
- Local 0023
- LCA-SCM Committee of Adjustment

### Dues begin after your probation is up

# Do you have to pay union dues?

No

BUT

You will not be able to:

- 1. Vote on your contract
- 2. Attend our union meetings
- 3. Run for officer positions

What will happen if nobody pays dues?

- We will not be able to negotiate or protect our contract
- We will not be able to fight back
- We will be at the mercy of our employer

You have no say

We will lose our union

# Weingarten Rights



"If this discussion could in any way lead to my being disciplined or terminated, or affect my personal working conditions, I respectfully request that my union representative, officer, or steward be present at the meeting. Without representation, I choose not to answer any questions."

This is my right under a Supreme Court decision called Weingarten.



#### **UNION PLUS – A SMART Member Benefit**





**Goodyear Service Centers** 

**Auto buying services** 

**Motor Club** 

College textbooks (both digital and printed)

**Scholarships** 

College testing tutoring for ACT, SAT etc.

**Legal Services** 

**Theme Parks** 

Theaters

Mortgage programs with hardship benefits if you are unemployed, disabled, on strike or locked out

And much more...

### **UNION** Bullseye

### So, where do you land?



# THE CORE: Members who are always thinking about organizing our members and how to get others involved by sharing ideas on how to make our union stronger and run for officer positions.

# THE ACTIVISTS: Members who can be counted on to help when needed. They get involved, help get the word out, and recruit others to act.

# THE SUPPORTERS: Members who will come to meetings, vote, wear union merchandise, stay informed and don't fall for rumors. They ask questions, know our contract, fill out surveys and sign petitions, but don't take responsibility for getting others involved.

# These members don't set the relevance of the union in their lives. They don't care to know what is going on with the union and they don't participate. They tend to see themselves as too busy to be involved with the

union and rely on the

core members to pull the

weight of responsibility.

THE DISENGAGED:

# THE HOSTILE: Not team players, these people are outside the circle, creating rumors and division within our membership with no intention of being supporters, activists, or core members of the union.

#### **YOU** are the UNION...

and a union's true strength comes from the loyalty and devotion of all of us.

Good officers and a sound financial structure are essential, but <u>YOU</u> determine the success of your union.

Help make your union stronger, and it will serve you more effectively!

#### It is this simple:

WEAK Contract ◀ Weak Union ◀ Hostility ◀ The Union ▶ Solidarity ▶ Strong Union ▶ STRONG Contract

#### Let's commit to being CORE members!



Special credit to Labor Notes (labornotes.org) for some of this content

# Helpful Tips

- Get past probation (60 days after you are on your own)
- Be trainable
- Do not be late or call in sick
- Read your contract
- Report EVERYTHING
- Reach out if you have any questions



# Progress Through Unity!

WE LEAD
WE PROTECT
WE HONOR

SHEET METAL | AIR | RAIL | TRANSPORTATION





WE FIGHT
WE UNITE
WE'RE STRONG!



Any Questions?

James Sandoval

831-247-0400

jsandoval@smart-union.org



# Fixed Route Telegram



# ParaCruz Telegram



### Scan

To download a copy of the PowerPoint